



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Pest Control Services for Fayette County Public Schools (RFP 23-009-075)

5/10/2023

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Massey Services, Inc
8601 Dunwoody Place, Suite 700
Sandy Springs, Georgia 30350

Award Term:

July 1, 2023 - June 30, 2026

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Harold Sullivan, Facilities Supervisor
770-460-3522 and sullivan.harold@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Respondent Name	Score	Total Annual Contract Cost	Monthly Service (Kitchen)	Monthly Service (Home Ec Classroom)	Bi-Annual (Ele. Exterior/Playground)	Bi-Annual (Ext. Perimeter)	Rodent Control (Bait Box)	Rodent Control (Bait Box Rental)	Rodent Control (Maintenance)	Rodent Control (Service Call)
Bug Busters Inc	56	\$60,840.00	\$2,215.00	\$1,050.00	\$4,620.00	\$6,210.00	\$25.00	\$3.50	\$2.50	\$0.00
Eco-Services Group	94.3	\$29,700.00	\$1,475.00	\$400.00	\$2,100.00	\$1,500.00	\$27.50	\$3.00	\$0.00	\$0.00
Orkin Pest Control	93	\$29,300.00	\$1,500.00	\$400.00	\$1,750.00	\$1,500.00	\$25.00	\$5.00	\$2.00	\$0.00
Bunn Pest Control	65.5	\$45,722.00	\$2,270.00	\$506.00	\$2,730.00	\$3,475.00	\$50.00		\$15.00	\$85.00
Massey Services Inc	95.9	\$30,900.00	\$2,375.00	\$200.00	\$0.00	\$0.00	\$18.00	\$5.00	\$3.00	\$3.00

Reference	Specification	Points Possible	Points Awarded		
<i>General Specifications Scoring</i>					
	Respondent has provided the MSDS/Product Data, as required.	3	0		
	Respondent has provided completed solicitation Cost Proposal, as required.	3	3		
	Respondent has provided three (3) Letters of Recommendation/References, as required.	3	1.5		
	Respondent has provided completed Response Submission Form, as required.	2	2		
	Respondent has provided completed Business Capability Form, as required.	7	0		
	Respondent has provided a Certificate of Insurance, meeting the minimum requirements.	5	5		
	Respondent has provided a Completed W-9 Form, as required.	2	0		
	Respondent has provided completed and notarized E-Verify Form(s), as required.	5	5		
	Respondent provided a Technical Proposal and Qualifications/Experience, as required.	5	2.5		
SECTION TOTAL		35	19		
<i>Pricing Analysis</i>				<i>Annual Cost</i>	<i>Points Awarded</i>
<i>This section is worth 50 of 65 total possible points</i>	Kitchen Services (All Sites with Occupied Kitchen)	<i>Per Month</i>	\$2,215.00	\$26,580.00	24
	Home Economic Classrooms (Middle and High Schools ONLY)	<i>Per Month</i>	\$1,050.00	\$12,600.00	
	Elementary Exterior Perimeter & Playground Mulch	<i>Bi-Annual</i>	\$4,620.00	\$9,240.00	
	Middle Schools, High Schools, & Admin Exterior Perimeter ONLY	<i>Bi-Annual</i>	\$6,210.00	\$12,420.00	
<i>This section is worth 15 of 65 total possible points</i>	Rodent Control (As needed) Bait Box Purchase	<i>One Time</i>	\$25.00	\$25.00	13
	Rodent Control (As needed) Bait Box Rental	<i>Monthly Rate</i>	\$3.50	\$3.50	
	Rodent Control (As needed) Bait Box Maintenance Per Box	<i>Per Visit</i>	\$2.50	\$2.50	
	Rodent Control (As needed) Bait Box Maintenance Service Call	<i>Per Visit</i>	\$0.00	\$0.00	
Total Annual Cost for Pest Control Services: (Not including Rodent Control)			\$60,840.00	\$60,871.00	
SECTION TOTAL		65	37		
TOTAL TABULATED SCORE		100	56		
Notes:	Respondent did not provide MSDS/Product Data, as required.	-3 Points			
	Respondent did not provide three (3) Letters of Recommendation, as required. Respondent did provide three (3) reference.	-1.5 Points			
	Respondent did not provide a completed Business Capability Form, as required.	-7 Points			
	Respondent did not provide a completed W-9 Form, as required.	-2 Points			
	Respondent provided a Technical Proposal but did not include an License/Certificates as proof of Qualification, as required.	-2.5 Points			
	<i>Rodent Control pricing portion is calculated in the following manner; Bait Box Purchase, Maintenance Per Box, and Maintenance Service Call combined.</i>				

Reference	Specification	Points Possible	Points Awarded		
<i>General Specifications Scoring</i>					
	Respondent has provided the MSDS/Product Data, as required.	3	0		
	Respondent has provided completed solicitation Cost Proposal, as required.	3	3		
	Respondent has provided three (3) Letters of Recommendation/References, as required.	3	3		
	Respondent has provided completed Response Submission Form, as required.	2	2		
	Respondent has provided completed Business Capability Form, as required.	7	7		
	Respondent has provided a Certificate of Insurance, meeting the minimum requirements.	5	5		
	Respondent has provided a Completed W-9 Form, as required.	2	2		
	Respondent has provided completed and notarized E-Verify Form(s), as required.	5	5		
	Respondent provided a Technical Proposal and Qualifications/Experience, as required.	5	5		
SECTION TOTAL		35	32		
<i>Pricing Analysis</i>				<i>Annual Cost</i>	<i>Points Awarded</i>
<i>This section is worth 50 of 65 total possible points</i>	Kitchen Services (All Sites with Occupied Kitchen)	<i>Per Month</i>	\$1,475.00	\$17,700.00	49.3
	Home Economic Classrooms (Middle and High Schools ONLY)	<i>Per Month</i>	\$400.00	\$4,800.00	
	Elementary Exterior Perimeter & Playground Mulch	<i>Bi-Annual</i>	\$2,100.00	\$4,200.00	
	Middle Schools, High Schools, & Admin Exterior Perimeter ONLY	<i>Bi-Annual</i>	\$1,500.00	\$3,000.00	
<i>This section is worth 15 of 65 total possible points</i>	Rodent Control (As needed) Bait Box Purchase	<i>One Time</i>	\$27.50	\$27.50	13
	Rodent Control (As needed) Bait Box Rental	<i>Monthly Rate</i>	\$3.00	\$3.00	
	Rodent Control (As needed) Bait Box Maintenance Per Box	<i>Per Visit</i>	\$0.00	\$0.00	
	Rodent Control (As needed) Bait Box Maintenance Service Call	<i>Per Visit</i>	\$0.00	\$0.00	
Total Annual Cost for Pest Control Services: (Not including Rodent Control)			\$29,700.00	\$29,730.50	
SECTION TOTAL		65	62.3		
TOTAL TABULATED SCORE		100	94.3		
Notes:	Respondent did not provide MSDS/Product Data, as required.	-3 Points			
	<i>Rodent Control pricing portion is calculated in the following manner; Bait Box Purchase, Maintenance Per Box, and Maintenance Service Call combined.</i>				

Reference	Specification	Points Possible	Points Awarded		
<i>General Specifications Scoring</i>					
	Respondent has provided the MSDS/Product Data, as required.	3	0		
	Respondent has provided completed solicitation Cost Proposal, as required.	3	3		
	Respondent has provided three (3) Letters of Recommendation/References, as required.	3	1.5		
	Respondent has provided completed Response Submission Form, as required.	2	2		
	Respondent has provided completed Business Capability Form, as required.	7	6.5		
	Respondent has provided a Certificate of Insurance, meeting the minimum requirements.	5	5		
	Respondent has provided a Completed W-9 Form, as required.	2	2		
	Respondent has provided completed and notarized E-Verify Form(s), as required.	5	5		
	Respondent provided a Technical Proposal and Qualifications/Experience, as required.	5	5		
SECTION TOTAL		35	30		
<i>Pricing Analysis</i>				<i>Annual Cost</i>	<i>Points Awarded</i>
<i>This section is worth 50 of 65 total possible points</i>	Kitchen Services (All Sites with Occupied Kitchen)	<i>Per Month</i>	\$1,500.00	\$18,000.00	50
	Home Economic Classrooms (Middle and High Schools ONLY)	<i>Per Month</i>	\$400.00	\$4,800.00	
	Elementary Exterior Perimeter & Playground Mulch	<i>Bi-Annual</i>	\$1,750.00	\$3,500.00	
	Middle Schools, High Schools, & Admin Exterior Perimeter ONLY	<i>Bi-Annual</i>	\$1,500.00	\$3,000.00	
<i>This section is worth 15 of 65 total possible points</i>	Rodent Control (As needed) Bait Box Purchase	<i>One Time</i>	\$25.00	\$25.00	13
	Rodent Control (As needed) Bait Box Rental	<i>Monthly Rate</i>	\$5.00	\$5.00	
	Rodent Control (As needed) Bait Box Maintenance Per Box	<i>Per Visit</i>	\$2.00	\$2.00	
	Rodent Control (As needed) Bait Box Maintenance Service Call	<i>Per Visit</i>	\$0.00	\$0.00	
Total Annual Cost for Pest Control Services: (Not including Rodent Control)			\$29,300.00	\$29,332.00	
SECTION TOTAL		65	63		
TOTAL TABULATED SCORE		100	93		
Notes:	Respondent did not provide MSDS/Product Data, as required.	-3 Points			
	Respondent did not provide three (3) Letters of Recommendation, as required. Respondent did provide three (3) reference submitted on FCSD Reference Form.	-1.5 Points			
	Business Capability Form (Item #3): Requires an attachment. Attachment not provided.	-.5 Points			
<i>Rodent Control pricing portion is calculated in the following manner; Bait Box Purchase, Maintenance Per Box, and Maintenance Service Call combined.</i>					

Reference	Specification	Points Possible	Points Awarded		
<i>General Specifications Scoring</i>					
	Respondent has provided the MSDS/Product Data, as required.	3	3		
	Respondent has provided completed solicitation Cost Proposal, as required.	3	3		
	Respondent has provided three (3) Letters of Recommendation/References, as required.	3	0		
	Respondent has provided completed Response Submission Form, as required.	2	2		
	Respondent has provided completed Business Capability Form, as required.	7	6.5		
	Respondent has provided a Certificate of Insurance, meeting the minimum requirements.	5	5		
	Respondent has provided a Completed W-9 Form, as required.	2	2		
	Respondent has provided completed and notarized E-Verify Form(s), as required.	5	5		
	Respondent provided a Technical Proposal and Qualifications/Experience, as required.	5	5		
SECTION TOTAL		35	31.5		
<i>Pricing Analysis</i>				<i>Annual Cost</i>	<i>Points Awarded</i>
<i>This section is worth 50 of 65 total possible points</i>	Kitchen Services (All Sites with Occupied Kitchen)	<i>Per Month</i>	\$2,270.00	\$27,240.00	32
	Home Economic Classrooms (Middle and High Schools ONLY)	<i>Per Month</i>	\$506.00	\$6,072.00	
	Elementary Exterior Perimeter & Playground Mulch	<i>Bi-Annual</i>	\$2,730.00	\$5,460.00	
	Middle Schools, High Schools, & Admin Exterior Perimeter ONLY	<i>Bi-Annual</i>	\$3,475.00	\$6,950.00	
<i>This section is worth 15 of 65 total possible points</i>	Rodent Control (As needed) Bait Box Purchase	<i>One Time</i>	\$50.00	\$50.00	2
	Rodent Control (As needed) Bait Box Rental	<i>Monthly Rate</i>		\$0.00	
	Rodent Control (As needed) Bait Box Maintenance Per Box	<i>Per Visit</i>	\$15.00	\$15.00	
	Rodent Control (As needed) Bait Box Maintenance Service Call	<i>Per Visit</i>	\$85.00	\$85.00	
Total Annual Cost for Pest Control Services: (Not including Rodent Control)			\$45,722.00	\$45,872.00	
SECTION TOTAL		65	34		
TOTAL TABULATED SCORE		100	65.5		
Notes:	Business Capability Form (Item #3): Requires an attachment. Attachment not provided.	-5 Points			
	Respondent did not provide Letters of Recommendation, as required.	-3 Points			
	<i>Rodent Control pricing portion is calculated in the following manner; Bait Box Purchase, Maintenance Per Box, and Maintenance Service Call combined.</i>				
	Bunn Pest Control does not provide the option to rent bait boxes for Rodent Control.				

Reference	Specification	Points Possible	Points Awarded		
<i>General Specifications Scoring</i>					
	Respondent has provided the MSDS/Product Data, as required.	3	3		
	Respondent has provided completed solicitation Cost Proposal, as required.	3	3		
	Respondent has provided three (3) Letters of Recommendation/References, as required.	3	1.5		
	Respondent has provided completed Response Submission Form, as required.	2	2		
	Respondent has provided completed Business Capability Form, as required.	7	7		
	Respondent has provided a Certificate of Insurance, meeting the minimum requirements.	5	5		
	Respondent has provided a Completed W-9 Form, as required.	2	2		
	Respondent has provided completed and notarized E-Verify Form(s), as required.	5	5		
	Respondent provided a Technical Proposal and Qualifications/Experience, as required.	5	5		
SECTION TOTAL		35	33.5		
<i>Pricing Analysis</i>				<i>Annual Cost</i>	<i>Points Awarded</i>
<i>This section is worth 50 of 65 total possible points</i>	Kitchen Services (All Sites with Occupied Kitchen)	<i>Per Month</i>	\$2,375.00	\$28,500.00	47.4
	Home Economic Classrooms (Middle and High Schools ONLY)	<i>Per Month</i>	\$200.00	\$2,400.00	
	Elementary Exterior Perimeter & Playground Mulch	<i>Bi-Annual</i>	\$0.00	\$0.00	
	Middle Schools, High Schools, & Admin Exterior Perimeter ONLY	<i>Bi-Annual</i>	\$0.00	\$0.00	
<i>This section is worth 15 of 65 total possible points</i>	Rodent Control (As needed) Bait Box Purchase	<i>One Time</i>	\$18.00	\$18.00	15
	Rodent Control (As needed) Bait Box Rental	<i>Monthly Rate</i>	\$5.00	\$5.00	
	Rodent Control (As needed) Bait Box Maintenance Per Box	<i>Per Visit</i>	\$3.00	\$3.00	
	Rodent Control (As needed) Bait Box Maintenance Service Call	<i>Per Visit</i>	\$3.00	\$3.00	
Total Annual Cost for Pest Control Services: (Not including Rodent Control)			\$30,900.00	\$30,929.00	
SECTION TOTAL		65	62.4		
TOTAL TABULATED SCORE		100	95.9		
Notes:	Respondent did not provide three (3) Letters of Recommendations, as required. Respondent provided a list of recommended vendors.	-1.5 Points			
	<i>Rodent Control pricing portion is calculated in the following manner; Bait Box Purchase, Maintenance Per Box, and Maintenance Service Call combined.</i>				
	Massey Services has included Bi-Annual Maintenance Services into the monthly exterminating cost. (Monthly Kitchen Services)				