



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Black 3M Floor Pads for Fayette County Public Schools (RFQ 24-030-075)

April 10, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Staples Contract & Commercial LLC
500 Staples Drive
Farmingham, Massachusetts 01702

Award Term:

April 10, 2024 - December 31, 2024

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Harold Sullivan, Facilities Supervisor
770-460-3522 and sullivan.harold@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Vendor Name	Tabulated Score	3M Pad Unit Cost	3M Pad Extended Cost	Total Estimated Project Cost	Comment
Imperial Dade	99.4	\$53.03	\$18,825.65	\$18,825.65	
Peoples Janitor Supply	77.5	\$77.53	\$27,523.15	\$27,523.15	
Kanban Staffing LLC	59.3	\$98.60	\$35,003.00	\$37,028.00	
KAMO Manufacturing Co Inc	96.1	\$55.65	\$19,755.75	\$19,755.75	
Staples Contract & Commercial LLC	100	\$52.58	\$18,665.90	\$18,665.90	
Infinite Concepts & Solutions	58.7	\$105.43	\$37,427.65	\$38,794.03	
Brady Industries Georgia LLC	99.1	\$53.30	\$18,921.50	\$18,921.50	
Global Equipment Company Inc	80.5	\$72.95	\$25,897.25	\$26,436.98	
ConServ Company	74.1	\$74.89	\$26,585.95	\$26,855.68	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$53.03	\$18,825.65
	Total Estimated Project Cost	\$18,825.65	
SECTION TOTAL		70	69.4
TOTAL TABULATED SCORE		100	99.4
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$77.53	\$27,523.15
	Total Estimated Project Cost	\$27,523.15	
SECTION TOTAL		70	47.5
TOTAL TABULATED SCORE		100	77.5
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	0
	Respondent provided initialed Appendix A, as required.	2	1
SECTION TOTAL		20	14
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$98.60	\$35,003.00
	Total Estimated Project Cost	\$37,028.00	
SECTION TOTAL		70	35.3
TOTAL TABULATED SCORE		100	59.3
Notes:	Delivery method: Items will be direct ship to each location		
	Respondent did not provide a current W-9 Form, as required.	-5 Points	
	Appendix A was signed but lines were not initialed for each location, as required.	-1 Point	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$55.65	\$19,755.75
	Total Estimated Project Cost	\$19,755.75	
SECTION TOTAL		70	66.1
TOTAL TABULATED SCORE		100	96.1
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$52.58	\$18,665.90
	Total Estimated Project Cost	\$18,665.90	
SECTION TOTAL		70	70
TOTAL TABULATED SCORE		100	100
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	0
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	15
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$105.43	\$37,427.65
	Total Estimated Project Cost	\$38,794.03	
SECTION TOTAL		70	33.7
TOTAL TABULATED SCORE		100	58.7
Notes:	Delivery method: Items will be direct ship to each location		
	Respondent did not provide a current W-9 Form, as required.	-5 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$53.30	\$18,921.50
	Total Estimated Project Cost	\$18,921.50	
SECTION TOTAL		70	69.1
TOTAL TABULATED SCORE		100	99.1
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	5
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	20
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$72.95	\$25,897.25
	Total Estimated Project Cost	\$26,436.98	
SECTION TOTAL		70	50.5
TOTAL TABULATED SCORE		100	80.5
Notes:	Delivery method: Items will be direct ship to each location		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	2	2
	Respondent provided completed Reference Form, as required.	6	6
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided a Current W-9 Form, as required.	5	0
	Respondent provided initialed Appendix A, as required.	2	2
SECTION TOTAL		20	15
<i>Technical Specifications Scoring</i>			
	Respondent acknowledged and provided pricing for specified product requested. (3M Brand)	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
	3M Black Floor Pad Unit Pricing	\$74.89	\$26,585.95
	Total Estimated Project Cost	\$26,855.68	
SECTION TOTAL		70	49.1
TOTAL TABULATED SCORE		100	74.1
Notes:	Delivery method: Items will be direct ship to each location		
	Respondent did not provide a current W-9 Form, as required.	-5 Points	